

ADDENDUM #1 RFP 2024-010 Rock Salt

The City of Sedalia received the following questions:

- 1) Do you have any bid recaps from the past few years?

Tabulation of Bids			
Rock Salt			
IFB #2020 - 001			
August 23, 2019 2:00 p.m.			
Mayor's Conference Room			
	Central Salt		Independent Salt Company
	Lori Young		Chris Tully
	1420 State HWY 14		P.O. Box 36
	Lyons, KS 67554		Kanopolis, KS 67454
	(620)257-5626 ext 505		800-472-7258
Description	Rock Salt (Medium Size or 1/4")		Rock Salt (Medium Size or 1/4")
Quantity	2000 Tons		2000 Tons
Delivered Amount	\$73.56/Ton		\$75.43/Ton
Pick Up Amount	\$52.50/Ton		No Bid
Delivery Time	2 days after receipt of order		10-14 days after receipt of order
<u>Morton Salt, Inc.</u> 444 W. Lake Street, Suite 3000, Chicago, IL 60606 - No Bid			
<u>Hutchinson Salt Company</u> 136 West 12th, Baxter Springs, KS 66713 - No Bid			
<u>Compass Minerals</u> 9900 West 109th Street, Suite 100, Overland Park, KS 66210 - No Bid			

- 2) The general terms and conditions mention that the initial year of the contract will extend **from the date of award until March 31, 2025**. Should that be 2024 or are you all wanting to run the first term for 17 months?

Yes, for 17 months. We want to get the bid running with our Fiscal Year. Which runs April 1st to March 31st.

- 3) Will there be any allowance for a price adjustment during that first term? I ask because we receive updated rail rates every year on 5/1, and fuel is also a big unknown that we have to

consider. I understand trying to match things up with your fiscal year, but if the price has to be firm for that entire 17-18 month period, know that this will likely mean a much higher price to account for the unknowns I just mentioned.

The City will allow a price adjustment for the first term which will run until March 31, 2025 but will require a 30 day notification. However, going forward with the additional terms the City will not.

- 4) Could you tell me if the city will be needing any of their salt early, say in the next month or so? Or will you just be needing to replenish your storage after we see some weather?

The City will need approximately 50 tons to begin the season. The remainder of the year will be replenishing the storage after weather.